

Financial Data (Non-Consolidated) 財務データ(個別) 1

Non-Consolidated Balance Sheets 貸借対照表

		(¥ Million / 百万円)						
		'13/03	'14/03	'15/03	'16/03	'17/03	'18/03	'19/03
Assets	資産の部							
Current assets	流動資産							
Cash and deposits	現金預金	126,212	68,052	90,675	57,359	40,156	113,877	97,450
Notes and accounts receivable from completed construction contracts and other	受取手形・売掛金等	66,912	87,931	106,751	124,774	129,636	137,336	152,975
Short-term investment securities	有価証券	6	16	16	16	16	50	891
Inventories	たな卸資産	329,227	340,344	417,701	403,429	406,652	466,078	539,152
Costs on uncompleted construction contracts	未成工事支出金	13,724	15,554	22,590	21,440	22,490	24,497	45,141
Land for sale	販売用土地	246,804	260,378	295,545	302,144	290,459	329,199	372,108
Single-family houses for sale	戸建	103,471	112,500	110,523	114,684	93,813	98,673	101,712
Condominiums for sale	マンション	110,816	105,735	125,657	123,745	119,960	124,994	160,151
Other	その他	32,515	42,141	59,365	63,714	74,346	105,531	110,245
Buildings for sale	販売用建物	61,474	54,634	90,964	70,500	85,185	104,678	113,429
Single-family houses for sale	戸建	19,772	22,081	26,207	23,860	20,193	23,836	20,977
Condominiums for sale	マンション	33,715	24,119	41,712	37,795	41,356	45,387	56,960
Other	その他	7,986	8,433	23,045	8,844	23,635	35,454	35,490
Other	その他の流動資産	72,096	95,583	82,737	95,053	140,394	145,953	165,590
Allowance for doubtful accounts	貸倒引当金	-2,941	-3,109	-2,895	-1,589	-6,683	-7,583	-7,670
Total current assets	流動資産合計	591,514	588,817	694,986	679,043	710,172	855,712	948,390
Noncurrent assets	固定資産							
Property, plant and equipment	有形固定資産	408,929	454,725	527,891	599,620	669,322	686,566	706,389
Buildings and structures	建物及び構築物	124,461	135,717	149,325	159,808	178,737	200,644	214,452
Land	土地	258,119	282,872	345,969	403,446	432,722	429,299	442,649
Other	その他	26,348	36,135	32,596	36,365	57,862	56,622	49,287
Intangible assets	無形固定資産	16,627	16,640	15,222	14,415	15,766	14,632	13,820
Investments and other assets	投資その他の資産	617,053	738,613	831,858	881,702	1,015,394	1,154,146	1,188,035
Total noncurrent assets	固定資産合計	1,042,610	1,209,979	1,374,971	1,495,738	1,700,483	1,855,345	1,908,245
Total assets	資産合計	1,634,124	1,798,797	2,069,958	2,174,782	2,410,655	2,711,058	2,856,636
Liabilities	負債の部							
Current liabilities	流動負債							
Notes and accounts payable for construction contracts and other	支払手形・工事未払金等	206,411	124,676	152,972	183,380	188,282	254,212	265,210
Commercial papers	コマーシャル・ペーパー	-	-	72,000	-	-	-	-
Current portion of bonds payable	一年以内償還予定の社債	-	100,000	-	10,000	-	20,000	95,000
Current portion of long-term loans payable	一年以内返済予定の長期借入金	10,000	38,000	20,000	20,000	50,000	30,100	-
Income taxes payable	未払法人税・事業税	23,005	27,057	15,973	43,373	29,178	37,551	39,206
Advances received on uncompleted construction contracts and advances received	未成工事受入金・前受金	60,582	64,062	77,015	77,782	83,732	102,590	132,885
Other	その他の流動負債	216,049	246,592	325,870	321,900	328,021	320,528	388,362
Total current liabilities	流動負債合計	516,049	600,388	663,832	656,436	679,215	764,982	920,663
Noncurrent liabilities	固定負債							
Bonds payable	社債	130,000	30,000	110,000	100,000	200,000	287,000	192,000
Long-term loans payable	長期借入金	158,000	130,000	187,960	192,960	215,371	232,029	237,322
Other	その他の固定負債	221,058	217,725	200,028	265,793	265,929	252,397	252,805
Total noncurrent liabilities	固定負債合計	509,058	377,725	497,988	558,753	681,301	771,426	682,127
Total liabilities	負債合計	1,025,108	978,114	1,161,821	1,215,190	1,360,516	1,536,408	1,602,790
Net assets	純資産の部							
Capital stock	資本金	110,120	161,699	161,699	161,699	161,699	161,699	161,699
Capital surplus	資本剰余金	228,786	280,365	280,365	296,959	296,958	296,958	296,958
Retained earnings	利益剰余金	297,082	336,740	388,025	423,595	510,504	641,256	748,957
Treasury stock	自己株式	-37,255	-2,284	-2,994	-5,646	-8,450	-4,630	-8,316
Total shareholders' equity	株主資本合計	598,733	776,520	827,095	876,607	960,711	1,095,283	1,199,299
Valuation and translation adjustments	評価・換算差額等							
Valuation difference on available-for-sale securities	その他有価証券評価差額金	24,490	50,535	82,811	83,535	86,616	73,291	48,639
Deferred gains or losses on hedges	繰延ヘッジ損益	-	10	104	262	375	796	470
Revaluation reserve for land	土地再評価差額金	-14,206	-6,420	-1,912	-851	2,319	5,162	5,322
Total valuation and translation adjustments	評価・換算差額等合計	10,283	44,124	81,002	82,945	89,311	79,250	54,432
Subscription rights to shares	新株予約権	-	38	38	38	115	115	114
Total net assets	純資産合計	609,016	820,683	908,137	959,592	1,050,139	1,174,649	1,253,846
Total liabilities and net assets	負債純資産合計	1,634,124	1,798,797	2,069,958	2,174,782	2,410,655	2,711,058	2,856,636

Financial Data (Non-Consolidated) 財務データ(個別) 2

Non-Consolidated Statements of Income 損益計算書

		(¥ Million / 百万円)						
		'13/03	'14/03	'15/03	'16/03	'17/03	'18/03	'19/03
Net sales	売上高	1,238,811	1,429,886	1,470,975	1,649,765	1,720,394	1,814,277	1,925,518
Cost of sales	売上原価	968,083	1,131,048	1,153,803	1,274,145	1,309,711	1,358,558	1,458,008
SG&A expenses	販売費及び一般管理費	190,454	194,807	198,506	207,982	212,010	217,728	226,881
Operating income	営業利益	80,273	104,030	118,665	167,638	198,673	237,990	240,628
Interest income and dividends income	受取利息・配当金	13,055	14,198	18,832	22,829	23,151	28,504	30,266
Total non-operating income	営業外収益計	30,265	29,437	38,790	27,792	26,961	35,390	34,077
Interest expenses	支払利息	2,282	1,456	1,521	1,031	1,008	1,479	1,763
Total non-operating expenses	営業外費用計	7,617	7,160	6,780	11,567	13,288	10,342	6,249
Ordinary income	経常利益	102,921	126,306	150,675	183,863	212,346	263,039	268,457
Extraordinary income	特別利益	24,868	1,219	11,653	10,178	913	13,851	2,773
Extraordinary losses	特別損失	49,940	5,439	8,323	74,805	7,973	6,693	17,009
Income before income taxes and non-controlling shareholders' interests	税金等調整前当期純利益	77,850	122,086	154,006	119,236	205,285	270,197	254,220
Income taxes and others	法人税等	28,899	41,205	57,049	37,245	57,702	71,974	71,692
Net income	当期純利益	48,951	80,881	96,956	81,991	147,582	198,223	182,528

Operating Data(Non-Consolidated) 事業データ(個別)

Orders Received by Business Segment (Non-Consolidated) 事業別 受注高

		(¥ Million / 百万円)							
		'13/03	'14/03	'15/03	'16/03	'17/03	'18/03	'19/03	'20/03 Forecast 計画
Single-Family Houses	住宅	351,244	391,226	377,368	387,303	391,442	380,415	398,161	372,000
Custom-built houses	戸建住宅	236,608	256,215	237,825	250,325	259,792	243,157	262,524	244,000
Houses in housing development projects	分譲住宅	47,093	56,924	63,662	56,928	54,280	55,998	53,819	50,000
Land (including residential lots of housing development projects)	土地	67,543	78,086	75,860	80,050	77,370	81,259	81,816	78,000
Rental Housing	集合住宅	352,938	435,711	460,861	507,820	529,601	515,047	543,018	560,000
Condominiums (for sale)	マンション	106,291	113,290	100,610	114,175	112,484	120,442	107,199	130,000
Commercial Facilities	商業施設	224,156	290,555	315,531	337,967	399,013	404,628	476,248	480,000
Logistics, Business & Corporate Facilities	事業施設	188,924	215,519	268,233	282,619	286,609	357,799	399,613	400,000
Total	合計	1,307,961	1,485,700	1,590,528	1,710,360	1,798,319	1,867,655	2,010,318	2,020,000

Sales by Business Segment (Non-Consolidated) 事業別 売上高

		(¥ Million / 百万円)							
		'13/03	'14/03	'15/03	'16/03	'17/03	'18/03	'19/03	'20/03 Forecast 計画
Single-Family Houses	住宅	351,229	394,440	375,267	378,214	390,308	385,334	383,611	368,000
Custom-built houses	戸建住宅	239,885	261,493	235,688	242,447	256,283	248,783	247,315	240,000
Houses in housing development projects	分譲住宅	45,638	57,253	62,755	57,077	55,139	55,673	53,298	50,000
Land (including residential lots of housing development projects)	土地	65,706	75,693	76,824	78,688	78,885	80,877	82,997	78,000
Rental Housing	集合住宅	331,806	384,514	424,718	482,639	525,243	527,267	531,251	540,000
Condominiums (for sale)	マンション	96,624	126,571	92,337	131,380	107,113	114,921	99,902	135,000
Commercial Facilities	商業施設	216,864	275,071	298,804	312,262	371,638	404,289	451,641	470,000
Logistics, Business & Corporate Facilities	事業施設	162,044	217,176	224,080	286,922	265,300	310,316	381,286	385,000
Total	合計	1,238,811	1,429,886	1,470,975	1,649,765	1,720,394	1,814,277	1,925,518	1,975,000

Gross Profit Ratio by Business Segment (Non-Consolidated) 事業別 売上総利益率

		(%)							
		'13/03	'14/03	'15/03	'16/03	'17/03	'18/03	'19/03	'20/03 Forecast 計画
Single-Family Houses	住宅	19.4	18.3	17.9	18.9	19.2	20.0	19.9	19.7
Custom-built houses	戸建住宅	24.1	22.9	22.8	24.2	23.7	24.8	24.4	24.8
Houses in housing development projects	分譲住宅	19.8	17.9	15.4	16.6	18.9	19.2	17.9	15.4
Land (including residential lots of housing development projects)	土地	1.8	2.9	4.8	4.2	4.7	5.8	7.5	6.8
Rental Housing	集合住宅	23.6	24.5	24.3	24.4	25.7	27.2	25.5	26.9
Condominiums (for sale)	マンション	21.1	17.4	22.0	19.5	21.1	17.1	18.7	15.8
Commercial Facilities	商業施設	24.8	24.9	25.2	27.5	28.4	29.9	29.7	29.6
Logistics, Business & Corporate Facilities	事業施設	16.7	15.6	19.1	23.4	24.8	27.2	24.2	23.2
Total	合計	21.9	20.9	21.6	22.8	23.9	25.1	24.3	24.2

Notes: 1. In the Rental Housing, Condominiums, Commercial Facilities, and Logistics, Business & Corporate Facilities businesses, the figures in the charts include land and buildings. Although Existing home business, Leisure business, and Environment and Energy business have been omitted from the charts since they had no material impact on the total amount, the total has been calculated including each value.

2. Only figures for the FY2019 forecasts are shown under new segments.

注: 1. 集合住宅・マンション・商業施設・事業施設は、土地・建物を含みます。また、「住宅ストック」「観光」「環境エネルギー」は会計金額に与える影響が軽微の為、省略していますが、「合計」の欄には、各々の数値を含んで算出しています。

2. 2020/3月期の計画は、新セグメントで記載しています。