



Summary of Financial Results
for the Fiscal Year Ended March 31, 2025 [Consolidated]
(From April 1, 2024 to March 31, 2025)
[Japanese GAAP]

May 13, 2025

Name of Listed Company: Daiwa House Industry Co., Ltd.
Representative: Hirotsugu Otomo, President and COO
Code No.: 1925
URL: <https://www.daiwahouse.com/English/>
Listed Exchanges: Prime Market of the Tokyo Stock Exchange
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Scheduled Date of Ordinary General Meeting of Shareholders: June 27, 2025
Scheduled Date of Filing Securities Report: June 20, 2025
Scheduled Date of Commencement of Dividend Payment: June 30, 2025
Supplemental documents for the financial results provided: Yes
Results briefing for the term under review provided: Yes (for institutional investors and securities analysts)

(Amounts below one million yen are omitted)

1. Consolidated Results of Operation for the Fiscal Year Ended March 31, 2025
(From April 1, 2024 to March 31, 2025)

(1) Consolidated Earnings Results

(% figures represent year on year change)

| | Net sales | | Operating income | | Ordinary income | | Net income attributable to owners of the parent | |
|--------------------|-----------------|-----|------------------|------|-----------------|------|---|------|
| Fiscal year ended: | Millions of yen | % | Millions of yen | % | Millions of yen | % | Millions of yen | % |
| March 31, 2025 | 5,434,819 | 4.5 | 546,279 | 24.1 | 515,985 | 20.7 | 325,058 | 8.8 |
| March 31, 2024 | 5,202,919 | 6.0 | 440,210 | -5.4 | 427,548 | -6.2 | 298,752 | -3.1 |

Note: Comprehensive income: Fiscal year ended March 31, 2025: 384,979 million yen (15.0%)
Fiscal year ended March 31, 2024: 334,706 million yen (-5.1%)

| | Basic net income per share | Diluted net income per share | Return on equity (ROE) | Ordinary income to total assets ratio | Operating income to net sales ratio |
|--------------------|----------------------------|------------------------------|------------------------|---------------------------------------|-------------------------------------|
| Fiscal year ended: | Yen | Yen | % | % | % |
| March 31, 2025 | 514.00 | — | 12.9 | 7.6 | 10.1 |
| March 31, 2024 | 457.16 | — | 12.7 | 6.7 | 8.5 |

(Reference) Equity in earnings of affiliates

Fiscal year ended March 31, 2025: 1,676 million yen; Fiscal year ended March 31, 2024: 2,411 million yen

(2) Consolidated Financial Conditions

| | Total assets | Net assets | Net assets ratio | Net assets per share |
|--------------------|-----------------|-----------------|------------------|----------------------|
| Fiscal year ended: | Millions of yen | Millions of yen | % | Yen |
| March 31, 2025 | 7,049,323 | 2,716,745 | 37.1 | 4,226.17 |
| March 31, 2024 | 6,533,721 | 2,523,762 | 37.3 | 3,810.21 |

(Reference) Net assets ratio = (Net assets – Non-controlling interests)/Total assets×100

(Net assets – Non-controlling interests): March 31, 2025: 2,614,238 million yen; March 31, 2024: 2,437,862 million yen

(3) Consolidated Cash Flows

| | Cash flows from operating activities | Cash flows from investing activities | Cash flows from financing activities | Cash and cash equivalents, end of the year |
|--------------------|--------------------------------------|--------------------------------------|--------------------------------------|--|
| Fiscal year ended: | Millions of yen | Millions of yen | Millions of yen | Millions of yen |
| March 31, 2025 | 420,561 | (493,370) | (44,682) | 326,954 |
| March 31, 2024 | 302,294 | (310,419) | 97,399 | 439,572 |

2. Dividends

| | Dividend per share | | | | | Total dividends (annual) | Dividend payout ratio (consolidated) | Dividends to net assets ratio (consolidated) |
|-----------------------------------|--|---|--|---------------------------|------------|--------------------------|--------------------------------------|--|
| | End of 1 st quarter (June 30) | End of 2 nd quarter (Sept. 30) | End of 3 rd quarter (Dec. 31) | Fiscal year-end (Mar. 31) | Annual | | | |
| Fiscal year: ended March 31, 2024 | Yen — | Yen 63.00 | Yen — | Yen 80.00 | Yen 143.00 | Millions of yen 92,585 | % 31.3 | % 3.9 |
| ended March 31, 2025 | — | 70.00 | — | 80.00 | 150.00 | 93,936 | 29.2 | 3.7 |
| ending March 31, 2026 (forecasts) | — | 75.00 | — | 90.00 | 165.00 | | 37.4 | |

Note: Dividend forecast for the fiscal year ending March 2026: Ordinary dividend 155.00 yen; 70th anniversary commemorative dividend 10.00 yen

3. Consolidated Earnings Forecasts for the Fiscal Year Ending March 31, 2026 (From April 1, 2025 to March 31, 2026)

(% figures represent year on year change)

| | Net sales | | Operating income | | Ordinary income | | Net income attributable to owners of the parent | | Basic net income per share |
|-----------------------------------|-----------------|-----|------------------|-------|-----------------|-------|---|-------|----------------------------|
| | Millions of yen | % | Millions of yen | % | Millions of yen | % | Millions of yen | % | Yen |
| Fiscal year ending March 31, 2026 | 5,600,000 | 3.0 | 470,000 | -14.0 | 430,000 | -16.7 | 273,000 | -16.0 | 441.33 |

Note: In the above consolidated earnings forecasts, the results for the previous fiscal year, which serves as the basis for the percentage figures indicating the year on year changes, include the amortization of actuarial differences for retirement benefits, etc. arising in the previous fiscal year (decrease of 101,238 million yen in operating expenses). Excluding this impact, the year on year changes are respectively: operating income +5.6%, ordinary income +3.7%, and net income attributable to owners of the parent +6.7%. For details, please refer to the section of “1. Qualitative Information Regarding Consolidated Results for the Fiscal Year under Review (4) Future Outlook” on page 10 of “the Attached Material.”

Notes:

- (1) Significant Changes in Scope of Consolidation for the Fiscal Year under Review: None
- (2) Changes in Accounting Policies Applied, Changes in Accounting Estimates and Retrospective Restatement

- 1) Changes in accounting policies applied due to amendment of accounting standards: Yes
- 2) Changes in accounting policies due to reasons other than 1): Yes
- 3) Changes in accounting estimates: None
- 4) Retrospective restatement: None

For details, please refer to the section of “3. Consolidated Financial Statements and Main Notes (5) Notes to Consolidated Financial Statements (Changes in Accounting Policies)” of “the Attached Material” on page 21.

(3) Number of Issued and Outstanding Shares (Common Stock)

1) Number of shares at the end of the fiscal year (including treasury stock)

| | | | |
|----------------------|--------------------|----------------------|--------------------|
| As of March 31, 2025 | 659,478,962 shares | As of March 31, 2024 | 659,351,820 shares |
|----------------------|--------------------|----------------------|--------------------|

2) Number of treasury stock at the end of the fiscal year

| | | | |
|----------------------|-------------------|----------------------|-------------------|
| As of March 31, 2025 | 40,895,047 shares | As of March 31, 2024 | 19,529,053 shares |
|----------------------|-------------------|----------------------|-------------------|

3) Average number of shares for the fiscal year

| | | | |
|----------------------------------|--------------------|----------------------------------|--------------------|
| Fiscal year ended March 31, 2025 | 632,409,390 shares | Fiscal year ended March 31, 2024 | 653,501,720 shares |
|----------------------------------|--------------------|----------------------------------|--------------------|

Note: For the number of shares used as the basis of calculating basic net income per share (consolidated), please refer to the section of “3. Consolidated Financial Statements and Main Notes (5) Notes to Consolidated Financial Statements (Per Share Information)” of “the Attached Material” on page 26 for details.

(Reference) Summary of Non-Consolidated Results of Operation

Non-Consolidated Results of Operation for the Fiscal Year Ended March 31, 2025

(From April 1, 2024 to March 31, 2025)

(1) Non-Consolidated Business Results

(% figures represent year on year changes)

| | Net sales | | Operating income | | Ordinary income | | Net income | |
|--------------------|-----------------|-----|------------------|------|-----------------|------|-----------------|------|
| Fiscal year ended: | Millions of yen | % | Millions of yen | % | Millions of yen | % | Millions of yen | % |
| March 31, 2025 | 2,149,973 | 0.0 | 282,894 | 15.6 | 331,035 | 12.0 | 250,165 | 2.3 |
| March 31, 2024 | 2,149,713 | 7.2 | 244,809 | 5.7 | 295,635 | 13.0 | 244,486 | 19.1 |

| | Basic net income per share | Diluted net income per share |
|--------------------|-------------------------------|---------------------------------|
| Fiscal year ended: | Yen | Yen |
| March 31, 2025 | 395.58 | — |
| March 31, 2024 | 374.12 | — |

(2) Non-Consolidated Financial Conditions

| | Total assets | Net assets | Net assets ratio | Net assets per share |
|--------------------|-----------------|-----------------|------------------|----------------------|
| Fiscal year ended: | Millions of yen | Millions of yen | % | Yen |
| March 31, 2025 | 4,294,353 | 1,789,391 | 41.7 | 2,892.72 |
| March 31, 2024 | 4,155,476 | 1,742,474 | 41.9 | 2,723.37 |

(Reference) Net assets ratio = (Net assets – Non-controlling interests)/Total assets×100

(Net assets – Non-controlling interests): March 31, 2025: 1,789,391 million yen; March 31, 2024: 1,742,474 million yen

* This financial results report is not required to be audited by certified public accountants or audit corporations

* Remarks on appropriate use of forecasted results of operation and other special matters

(Notes regarding earnings forecasts)

Consolidated earnings forecasts are based on assumptions in light of the information available as of the date of announcement of this material and the factors of uncertainty that may possibly impact the future results of operation. These statements do not mean that the Company pledges to realize such statements. Actual results may differ significantly from those presented herein as a consequence of numerous factors such as the financial market, economic conditions, competitor situations and fluctuations in market prices.

For the suppositions that form the assumptions for earnings forecasts, please refer to the section of “1. Qualitative Information Regarding Consolidated Results for the Fiscal Year under Review (4) Future Outlook” on page 10 of “the Attached Material.”

(Obtaining supplementary explanatory materials)

The Company plans to hold a briefing for institutional investors and securities analysts on May 13, 2025. Relevant financial statements to be handed out at the briefing will be posted on our official website at the same time.

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<Reference Material> Key Performance Indicators

1. Performance Indicators

| Fiscal years | Fiscal year ended March 31, 2022 | Fiscal year ended March 31, 2023 | Fiscal year ended March 31, 2024 | Fiscal year ended March 31, 2025 | Forecasts for fiscal year ending March 31, 2026 |
|---|----------------------------------|----------------------------------|----------------------------------|----------------------------------|---|
| Net sales (millions of yen) | 4,439,536 | 4,908,199 | 5,202,919 | 5,434,819 | 5,600,000 |
| Cost of sales (millions of yen) | 3,574,853 | 3,953,004 | 4,210,511 | 4,333,754 | — |
| Selling, general and administrative expenses (millions of yen) | 481,425 | 489,824 | 552,197 | 554,785 | — |
| Operating income (millions of yen) | 383,256 | 465,370 | 440,210 | 546,279 | 470,000 |
| Ordinary income (millions of yen) | 376,246 | 456,012 | 427,548 | 515,985 | 430,000 |
| Net income attributable to owners of the parent (millions of yen) | 225,272 | 308,399 | 298,752 | 325,058 | 273,000 |
| Basic net income per share (yen) | 343.82 | 469.12 | 457.16 | 514.00 | 441.33 |
| Return on equity (ROE) (%) | 11.7 | 14.3 | 12.7 | 12.9 | — |
| Ordinary income to total assets ratio (%) | 7.1 | 7.8 | 6.7 | 7.6 | — |
| Dividend per share (yen) (of which interim dividend per share) | 126 (55) | 130 (60) | 143 (63) | 150 (70) | 165 (75) |
| Total annual dividends (millions of yen) | 82,611 | 85,653 | 92,585 | 93,936 | — |
| Dividend payout ratio (%) | 36.6 | 27.7 | 31.3 | 29.2 | 37.4 |
| Dividends to net assets ratio (%) | 4.3 | 4.0 | 3.9 | 3.7 | — |
| Total assets (millions of yen) | 5,521,662 | 6,142,067 | 6,533,721 | 7,049,323 | — |
| Net assets (millions of yen) | 2,111,385 | 2,388,914 | 2,523,762 | 2,716,745 | — |
| Net assets ratio (%) | 36.6 | 37.2 | 37.3 | 37.1 | — |
| Net assets per share (yen) | 3,081.07 | 3,466.86 | 3,810.21 | 4,226.17 | — |
| Depreciation (millions of yen) | 100,328 | 113,464 | 117,204 | 131,786 | 138,500 |
| Net increase in property, plant and equipment and intangible assets (millions of yen) | 425,807 | 518,143 | 355,780 | 416,543 | 500,000 |
| Cash flows from operating activities (millions of yen) | 336,436 | 230,298 | 302,294 | 420,561 | — |
| Cash flows from investing activities (millions of yen) | (467,423) | (505,181) | (310,419) | (493,370) | — |
| Cash flows from financing activities (millions of yen) | 24,427 | 287,452 | 97,399 | (44,682) | — |
| Cash and cash equivalents, end of year (millions of yen) | 326,250 | 346,154 | 439,572 | 326,954 | — |

2. Sales and Operating Income by Segment

(Millions of yen)

| Fiscal years | | Fiscal year ended March 31, 2022 | Fiscal year ended March 31, 2023 | Fiscal year ended March 31, 2024 | Fiscal year ended March 31, 2025 | Forecasts for fiscal year ending March 31, 2026 |
|-----------------------------|--|----------------------------------|----------------------------------|----------------------------------|----------------------------------|---|
| Net sales | | 4,439,536 | 4,908,199 | 5,202,919 | 5,434,819 | 5,600,000 |
| Sales by segment | Single-Family Houses | 784,887 | 876,370 | 951,083 | 1,144,505 | 1,230,000 |
| | Rental Housing | 1,052,558 | 1,183,130 | 1,250,288 | 1,376,089 | 1,420,000 |
| | Condominiums | 379,942 | 484,382 | 441,867 | 269,427 | 290,000 |
| | Commercial Facilities | 1,038,576 | 1,092,167 | 1,181,561 | 1,227,145 | 1,300,000 |
| | Logistics, Business & Corporate Facilities | 1,079,253 | 1,130,230 | 1,294,455 | 1,369,730 | 1,333,000 |
| | Environment and Energy | 161,002 | 188,611 | 139,441 | 131,180 | 150,000 |
| | Other Businesses | 63,046 | 81,849 | 68,043 | 50,918 | 50,000 |
| | Adjustments | (119,731) | (128,541) | (123,821) | (134,177) | (173,000) |
| Operating income | | 383,256 | 465,370 | 440,210 | 546,279 | 470,000 |
| Operating income by segment | Single-Family Houses | 38,365 | 46,584 | 35,164 | 69,826 | 76,000 |
| | Rental Housing | 96,641 | 109,792 | 115,791 | 129,960 | 137,000 |
| | Condominiums | 9,752 | 40,879 | 37,372 | 10,908 | 15,000 |
| | Commercial Facilities | 124,151 | 132,984 | 143,630 | 145,928 | 162,000 |
| | Logistics, Business & Corporate Facilities | 125,531 | 99,630 | 123,244 | 159,655 | 146,000 |
| | Environment and Energy | 5,270 | 6,285 | 9,131 | 12,420 | 13,000 |
| | Other Businesses | -5,922 | 5,497 | 2,450 | 2,840 | 2,200 |
| | Adjustments | (10,534) | 23,716 | (26,575) | 14,738 | (81,200) |

1. Summary of Earnings Results, etc.

(1) Summary of Consolidated Earnings Results for the Fiscal Year under Review

In the consolidated fiscal year under review, the Japanese economy recovered moderately, supported by a rebound in consumer spending driven by improvement in the corporate profits, employment and income situation, and strong demand from inbound tourists. However, rising energy and raw material prices and chronic labor shortages as well as the underperformance of overseas economies amid China's ongoing economic slowdown caused by its property market slump and policy developments in the United States continued to pose downside risks to the Japanese economy.

The number of new constructions starts in the domestic housing market from April 2024 to March 2025 decreased year on year for built-for-sale houses, however, increased for owner-occupied houses and rental housing, resulting in a year-on-year increase in the overall figure. In the general construction market, although the total floor area of new construction starts increased in the category of stores, the figure in the categories of offices, factories and warehouses recorded year-on-year decrease. The overall figure also decreased year on year.

Amid this operating environment, the Group has actively pushed forward various high-value-added proposals and measures to realize a sustainable growth model, including expanding its overseas businesses and stock businesses and leveraging digital transformation to enhance the customer experience, under the three management policies: Evolve revenue model, optimize management efficiency, and strengthen management base in the 7th Medium-Term Management Plan, a five-year plan launched fiscal year 2022. Under the "Evolve revenue model" policy, the Group is working to expand its circular value chain—creating, fostering and revitalizing—from the perspective of communities and customers focusing on the keywords "Circularity and regeneration".

As a result, the Daiwa House Group recorded consolidated net sales of 5,434,819 million yen (+4.5% year on year) for the fiscal year ended March 2025. Operating income came to 546,279 million yen (+24.1% year on year), ordinary income came to 515,985 million yen (+20.7% year on year), while net income attributable to owners of the parent amounted to 325,058 million yen (+8.8% year on year).

Operating income above includes 101,238 million yen gain on amortization of actuarial differences for retirement benefits, etc., and operating income excluding actuarial differences, etc. resulted in 445,041 million yen (+13.0% year on year).

Results by business segment are as follows.

Single-Family Houses Business

In the Single-Family Houses Business segment, we provided high-quality housing with excellent energy efficiency and resilience performance amid the diversification of housing styles. We stayed close to residents' lives and their changing values to propose lifestyles that will enhance their lives.

In the domestic housing business, the Company promoted the "Ready Made Housing." concept for built-for-sale houses. Despite the soaring cost of labor, housing construction materials and other goods, the Company provides high-quality built-for-sale houses that aim to be worth more than their price, offering the same design excellence and quality as custom-built houses, a reassuring long-term home warranty, and after-sales support.

For custom-built houses, the Company promoted the "Smart Made Housing." concept providing the benefits of both custom designs and standardized houses. In January 2025, the Company launched xevo M3, the first of the Company's lightweight steel framed three-storied single-family housing products to meet ZEH (Net Zero Energy House) requirements as standard, with the Company's original "Internal and External Double Insulation" and solar power generation system.

Anticipating a society with a high demand for housing stock, the Company is focusing on the revitalization and regeneration of existing buildings. Especially in housing complexes developed by the Company, it works on the Livness Town Project, which aims to regenerate and redevelop communities by addressing social issues such as community revitalization and the problem of vacant houses. The Company tries to put itself in the shoes of those who live there and maintains a close relationship with the communities and the residents' daily lives, so as to enhance the value of communities and ensure they remain attractive places to live for many years more.

Overseas, the Group has been expanding its operations in the eastern, southern and western regions of the U.S., which it calls the smile zone. Three Group companies, Stanley Martin Holdings, CastleRock Communities and Trumark Companies play a key role in the east, south and west respectively. In the fiscal year 2024, they offset the impact of persistently high housing loan interest rates with efforts to expand unit sales by taking advantage of incentive measures such as mortgage buydown and efforts to cut costs by shortening construction periods. In each region, orders received have been strong recently, thanks to a strategically planned increase in the number of lots for sales, coinciding with the spring sales period.

As a result, net sales for this segment amounted to 1,144,505 million yen (+20.3% year on year), while operating income came to 69,826 million yen (+98.6% year on year).

Rental Housing Business

In the Rental Housing Business segment, we have been proposing and supporting rental housing management that maximizes the asset value for owners by providing sustainable value while considering tenants, the global environment and the community. In addition, the Company sought to popularize ZEH-M properties that reduce environmental impact and support the saving and generation of energy.

In March 2025, to commemorate its 70th anniversary, the Company launched THE STATELY, heavy steel-framed girder rigid three- and four-storied rental housing products compliant with ZEH-M (*) standards, throughout Japan (excluding Hokkaido, Okinawa and some other areas). These three- and four-storied rental housing products achieve seismic grade 3, the highest earthquake resistance level under Japan's building codes, and the first floor is suitable for various uses beyond residential purposes, including retail spaces and offices, offering the opportunity for proposals to meet the specific needs of the construction area. Going forward, the Company will continue proposing a wide range of potential land uses to owners and offering rental housing that is chosen by tenants.

At Daiwa Living Co., Ltd., in addition to providing high-quality, comfortable rental housing "D-ROOM" which is chosen by a wide variety of tenants, it has also succeeded in creating competitive rooms for managed properties. As a result, the number of properties under management has increased and a high occupancy rate has been maintained.

Daiwa House Chintai Reform Co., Ltd. worked to strengthen relationships by conducting building inspections and diagnoses periodically at rental houses constructed by the Company, while also promoting warranty extension work and renovation proposals.

Meanwhile, overseas in the U.S., where the Company is developing rental housing, the Company sold Parkside, part of the Esterra Park Project development in a suburb of Seattle, in November 2024. In the same month, the Company made Alliance Residential Company, a rental housing developer in the U.S., an equity-method affiliate. The Company aims to strengthen the Group's network and ability to propose solutions in the U.S. to expand its real estate development platform in the region.

As a result, net sales for this segment amounted to 1,376,089 million yen (+10.1% year on year), while operating income came to 129,960 million yen (+12.2% year on year).

*ZEH-M Stands for Net-Zero Energy House for Multiple dwellings. Refers to multi-unit residential buildings that aim to achieve net-zero energy consumption through high insulation and energy-saving performance, and the use of renewable energy.

Condominiums Business

In the Condominiums Business segment, we sought to provide basic housing performance essential for a long housing life, comfort, safety and a management structure, drawing on our knowhow as a home builder to meet the diverse lifestyle needs of potential residents.

In March 2025, PREMIST Tower Senrioka (Osaka) started being sold. PREMIST Tower Senrioka is a 36-story condominium, jointly developed by four company joint venture, including the Company, on the site of the Senrioka Station West Area Type One Urban Redevelopment Project being implemented by Settsu City on the west side of Senrioka Station on the JR Tokaido Main Line. Sales are going well, reflecting appreciation of the surrounding environment, enhanced through the redevelopment project to include a pedestrian deck connecting the building and the station and adjacent commercial facilities, as well as the comfortable living environment, including a range of common facilities and amenities.

In January 2025, Daiwa Lifenext Co., Ltd. successfully completed a demonstration experiment for the integration of robotics and security systems in collaboration with Octa Robotics, Inc. and SOHGO SECURITY SERVICES CO., LTD. Selected as an “FY2024 Project to Construct a Basis for Research and Development of Innovative Robots” by the Ministry of Economy, Trade and Industry, this experiment confirmed that robots are capable of autonomously operating a security system and providing security and cleaning services in unmanned environments. This opens up the possibility of creating environments where robots can move around buildings more freely and independently. Going forward, the company will work with partner companies to strengthen various aspects of security associated with the operation of robots and achieve the simultaneous operation of multiple robots. The company will also accelerate initiatives for the development and sale of new building management services that will help improve management quality.

Overseas, the development of condominiums in the U.S. and in London, the U.K. are progressing well.

However, mainly due to the change of Cosmos Initia Co., Ltd. from a consolidated subsidiary of the Company into an affiliate accounted for by the equity method in the previous consolidated fiscal year, net sales for this segment amounted to 269,427 million yen (-39.0% year on year), while operating income came to 10,908 million yen (-70.8% year on year).

Commercial Facilities Business

In the Commercial Facilities Business segment, we offered various plans that meet the needs of tenant corporations, taking advantage of their business strategies and the characteristics of each region. In particular, we strengthened our efforts in the field of large-scale properties, and focused on built-for-sale business, in which we sell to investors properties for which we have acquired land, planned development, designed and constructed, and conducted leasing-out to tenants, as well as on the commercial facility brokerage and purchase and resale businesses.

In the home center business, the total number of home centers operated by Royal Home Center Co., Ltd. as of the end of March 2025 was 64. In February 2025, the company completed the renovation of Royal Home Center Toda-Koen (Saitama Prefecture), enhancing the pet sales space by offering pets and high-quality pet foods, which are not stocked by regular stores.

In the urban hotels business, the occupancy rate of Daiwa Roynet Hotels, which is operated by Daiwa House Realty Mgt. Co., Ltd., remained strong due to demand from inbound tourists. The cumulative average occupancy rate for the fiscal year 2024 was 88.5%. Daiwa Roynet Hotel Akita Ekimae opened in February 2025 and BATON SUITE OKINAWA-KOURIJIMA, the company's first resort hotel, opened in March 2025.

In the fitness club business, Sports Club NAS Co., Ltd. stepped up sales promotions. As a result, in the current consolidated fiscal year, the number of club memberships reached around 150% of the level a year earlier. The company will continue providing training to sales staff in a bid to improve sales further.

In January 2025, Daiwa Lease Co., Ltd. reopened Sogo Recreation Park and Shinsakongawa Water Park in Edogawa Ward, Tokyo, following renovation. The renovated parks are in the Kasai area in the southern part of Edogawa Ward. The Ward floated a tender for the renovation work and a group led by the company was selected as the project coordinator. The company will be responsible for maintaining the park facilities including play equipment and park walkways, benches and toilets and for operating cafes, restaurants, barbecues and other facilities, and will aim to offer facilities that are loved by many users.

Overseas, in Kaohsiung, Taiwan, the Taiwan Kaohsiung Project*, a mixed-use development project consisting of a hotel and a condominium underway since January 2020, the hotel building was completed and the Hotel Nikko Kaohsiung opened in November 2024.

As a result, net sales for this segment amounted to 1,227,145 million yen (+3.9% year on year), while operating income came to 145,928 million yen (+1.6% year on year).

* The Company participated in the project through investment in Fanlu Construction Industry Co., Ltd., which was established by Continental Development Corporation, a leading property developer in Taiwan.

Logistics, Business & Corporate Facilities Business

In the Logistics, Business & Corporate Facilities Business segment, we worked to enhance the Group's business scope by constructing a variety of facilities to suit the differing business needs of our corporate customers, and by providing total support services that enable customers to utilize their assets most effectively.

Regarding logistics facilities, we have commenced construction on the large-scale rental facility DPL Fukuoka East in Kyushu region where demand was strong, during the three months from January 2025. Leasing is also progressing steadily, and lease agreements have been concluded for DPL Sapporo South III・IV, DPL Okinawa Tomigusuku I, DPL Iwate Hanamaki and DPL Odawara (Kanagawa Prefecture).

In the Livness business, the Company conducted the purchase-and-resale of four properties in the three months from January 2025. These were Hitachinaka City Yamazaki Livness Project, Numazu City Nishijima-cho Nursing Home, D Project Livness Project Nagoya City Showa-Ku Gokiso, and Koga City Chayashinden Livness Project.

In the food-related business, inquiries about frozen food manufacturing plants and cold storage and refrigerated warehouses increased alongside growing demand for meal replacement products. Meanwhile, in pharmaceutical and health foods markets, demand for high quality logistics centers also grew.

Daiwa House Property Management Co., Ltd., a company that manages and operates logistics facilities developed mainly by the Company, concluded new property management (PM) agreements for 6 logistics facilities including DPL Komaki (Aichi Prefecture) in the three-month period from January 2025, increasing the number of facilities managed by the company and the area under management as of the end of March 2025 to 258 buildings and approximately 10.70 million square meters.

In the IT business of the Daiwa LogiTech Group, which is engaged in the logistics services business, orders were firm as client companies continued to increase investment to promote DX. Financial results in the IT business were in line with targets. The company will continue focusing on logistics automation and labor-saving projects, to help it gain more new customers. Meanwhile, in the logistics business, earnings struggled to grow due to the impact of a review of contracts with major customers; however, the company will focus on cost improvements at all centers while at the same time improving performance by gaining new customers to fill unused space.

Fujita Corporation performed strongly, winning orders for large-scale construction projects such as residential buildings, factories and civil engineering projects including land reclamation work for land readjustment and windfarm construction work.

In overseas business, we opened DPL Vietnam Minh Quang, our first multi-tenant logistics facility developed in northern Vietnam, in February 2025. This facility was developed in a joint project with WHA Corporation PCL, one of Thailand's leading developers of logistics facilities and factories. Going forward, the Company will continue accelerating the development of logistics, business & corporate facilities in the U.S. and ASEAN and other countries.

As a result, net sales for this segment amounted to 1,369,730 million yen (+5.8% year on year), while operating income came to 159,655 million yen (+29.5% year on year).

Environment and Energy Business

In the Environment and Energy Business, amid the current acceleration of transition toward decarbonization and the growing demand for renewable energy, the Group promoted three businesses, the EPC business (design and construction of power plants for renewable energy), the PPS business (electric power retail business) and the IPP business (electric power generation business).

In the EPC business, the Group is working to expand two PPA-related businesses, off-site PPA (Power Purchase Agreement) with the goal of supplying renewable energy to a purchaser far from a solar power generation facility and on-site PPA with the goal of supplying renewable energy directly from a solar power generation facility installed on a roof or in an adjacent area. Demand for renewable energy is increasing steadily. The Company will leverage the land development knowhow it has built up since its foundation to secure sites for solar power generation facilities in suitable locations and will collaborate with major energy companies to develop users, and will continue focusing efforts on the EPC business as a mainstay business.

In the PPS business, record-high profits were achieved due to the stabilization of spot prices in the electricity wholesale market, alongside initiatives such as introduction of power procurement adjustment costs (fuel cost adjustments set independently). Given the difficulty in predicting trends in the business environment in the electric power industry, we will work to stabilize the PPS business while taking measures to address the risks of the business.

In the IPP business, the Company engages in the operation of wind power generation and hydroelectric power generation, as well as solar power generation, which is its main business, at 677 locations nationwide, with total generation capacity of 894 MW.

In addition to entering the battery storage business, we also have our sights set on overseas business expansion. We signed a joint venture agreement with WHA Corporation PCL, a developer of logistics facilities and plants in Thailand, and began offering PPA model self-consumption solar power generation equipment (on-site PPA) for the first time overseas from February 2025. Leveraging the knowhow it has accumulated in its businesses to date, the Company aims to achieve more widespread use of renewable energy.

As a result, net sales for this segment amounted to 131,180 million yen (-5.9% year on year), while operating income came to 12,420 million yen (+36.0% year on year).

(2) Financial Conditions

Total assets as of the end of the consolidated reporting fiscal year amounted to 7,049,323 million yen, an increase of 515,601 million yen compared with 6,533,721 million yen in total assets at the end of the previous consolidated fiscal year. This was mainly due to an increase in inventory assets accompanying the acquisition of real estate for sale in Single-Family Houses Business and Commercial Facilities Business.

Total liabilities as of the end of the consolidated reporting fiscal year amounted to 4,332,577 million yen, an increase of 322,617 million yen compared with 4,009,959 million yen in total liabilities at the end of the previous consolidated fiscal year. The principal reason for this was the bank borrowings for financing to raise funds for the acquisition of real estate for sale, real estate for investment and other purposes.

Total net assets as of the end of the consolidated reporting fiscal year amounted to 2,716,745 million yen, an increase of 192,983 million yen compared with 2,523,762 million yen at the end of the previous consolidated fiscal year. This was mainly due to the posting of net income attributable to owners of the parent in the amount of 325,058 million yen, despite the payment of dividends to shareholders in the amount of 95,635 million yen and the acquisition of treasury stock in the amount of 100,015 million yen. At the end of the term under review, these results were 2,309,077 million yen in interest-bearing liabilities excluding lease obligations among others, and a debt-equity ratio of 0.88 times. After taking the hybrid financing into account, the debt-equity ratio came to 0.80 times*. The net assets ratio as of the end of the fiscal year under review stood at 37.1%, showing little change from the 37.3% at the previous fiscal year end.

*The debt-equity ratio is calculated considering the publicly offered hybrid bonds (subordinated bonds) and hybrid loans (subordinated loans) totaling 250 billion yen with a 50% equity credit in terms of rating.

(3) Cash Flow Position

Cash and cash equivalents for the reporting fiscal year amounted to 326,954 million yen, for a decrease of 112,617 million yen. Net cash provided by operating activities stood at 420,561 million yen, net cash used in investing activities came to 493,370 million yen, and net cash used in financing activities came to 44,682 million yen.

Cash flows from operating activities

During the reporting fiscal year, net cash provided by operating activities came to 420,561 million yen (+39.1% year on year). This was mainly due to the posting of 488,783 million yen in income before income taxes and non-controlling interests, despite the payment of income taxes and the acquisition of inventory assets.

Cash flows from investing activities

During the reporting fiscal year, net cash used in investing activities came to 493,370 million yen (compared with 310,419 million yen used in the previous fiscal year). This was primarily the result of the acquisition of property, plant and equipment, including large-scale logistics facilities and commercial facilities, among other factors.

Cash flows from financing activities

During the reporting fiscal year, net cash used in financing activities came to 44,682 million yen (compared with 97,399 million yen provided in the previous fiscal year). This is primarily due to acquisition of treasury stock, the redemption of corporate bonds, and payment of shareholder dividends, despite financing through borrowing.

(Reference) Cash Flow Indicators

| | Fiscal year ended March 31, 2023 | Fiscal year ended March 31, 2024 | Fiscal year ended March 31, 2025 |
|---|-------------------------------------|-------------------------------------|-------------------------------------|
| Net assets ratio | 37.2% | 37.3% | 37.1% |
| Net assets ratio on market-value basis | 33.4% | 44.3% | 43.3% |
| Repayment years of interest-bearing debt | 8.0 years | 6.9 years | 5.5 years |
| Interest coverage ratio | 13.9 | 10.3 | 10.5 |

* The standards for the indicators are as follows. All have been computed based on consolidated financial figures.

Net assets ratio: (Net assets – Non-controlling shareholders' interests)/Total assets

Net assets ratio on market-value basis: Total market capitalization/Total assets

Repayment years of interest-bearing debt: Interest-bearing liabilities/Operating cash flows

Interest coverage ratio: Operating cash flows/Interest expenses

Total market capitalization: Closing stock price at the fiscal year-end × Number of shares issued at the fiscal year-end (after deduction of treasury stock)

Operating cash flows: Net cash provided by (used in) operating activities on the Consolidated Statements of Cash Flows

Interest expenses: Interest expenses paid on the Consolidated Statements of Cash Flows

(4) Future Outlook

Looking ahead to the future social and economic environment, with global trade competition heating up, market players will still need to keep a close eye on the global economic situation, given fears of a recession and the U.S. and China's economic slowdown. The Japanese economy is expected to stay on a gradual recovery path due to a rebound in personal consumption driven by an improvement in the employment situation and growing demand from inbound tourists, despite the shift to thrift by households in face of the continuing cost-of-living crisis and concern over future rate hikes by the BOJ. However, the outlook is riddled with uncertainties including the continuing conflict in Ukraine and U.S. tariffs as well as stubbornly high energy prices and soaring raw material prices, and the impact of these factors on the domestic economy needs to be monitored.

In light of such business conditions, the Group entered the 4th year of the Daiwa House Group 7th Medium-Term Management Plan covering five years with 2022 as the first fiscal year. Now, to maximize corporate value while looking ahead to continued growth during and after the 8th medium-term management plan, the Group is continuing to work on priority measures under three management policies: "Evolve revenue model," "Optimize management efficiency," and "Strengthen management base." In particular, the Group positions the promotion of portfolio management, the creation of new businesses, the expansion of overseas business to achieve net sales of 1 trillion yen in overseas, and the achievement of procurement stability and cost reductions through centralized procurement as the most important themes for achievement of the 7th Medium-Term Management Plan, and will step up initiatives in these areas.

With the aim of "Creating the fundamental societal infrastructure and lifestyle culture rooted in regeneration" as defined in "Our Hopes for the Future" (purpose), the Group will achieve sustainable growth by balancing the creation of societal value and the maximization of business value.

In view of the foregoing, we forecast net sales for the fiscal year ending March 31, 2026 in the amount of 5 trillion 600 billion yen, with operating income of 470 billion yen, ordinary income of 430 billion yen, and net income attributable to owners of the parent of 273 billion yen. Amortization of actuarial differences for retirement benefits is not expected in the above operating income. And we expect capital investments of 500 billion yen and depreciation of 138.5 billion yen.

(Reference) Comparison with Previous Fiscal Year (Ended March 31, 2025) Results Excluding the Amortization of Actuarial Differences for Retirement Benefits, etc. (% figures represent year on year change)

| | Net sales | | Operating income | | Ordinary income | | Net income attributable to owners of the parent | |
|---|-----------------|-----|------------------|------|-----------------|-----|---|------|
| | Millions of yen | % | Millions of yen | % | Millions of yen | % | Millions of yen | % |
| Fiscal year ending March 31, 2026 (forecasts) | 5,600,000 | 3.0 | 470,000 | 5.6 | 430,000 | 3.7 | 273,000 | 6.7 |
| March 31, 2025 | 5,434,819 | 4.5 | 445,041 | 13.0 | 414,747 | 8.8 | 255,823 | -4.0 |

2. Basic Approach to Selection of Accounting Standards

The Daiwa House Group applies Japanese accounting standards as its selected accounting standards to maintain the comparability of consolidated financial statements between accounting periods and the comparability of performance between companies.

3. Consolidated Financial Statements and Main Notes

(1) Consolidated Balance Sheets

(Millions of yen)

| | Previous fiscal year (as of March 31, 2024) | Reporting fiscal year (as of March 31, 2025) |
|--|--|---|
| Assets | | |
| Current assets | | |
| Cash and bank deposits | 450,129 | 333,198 |
| Trade notes and accounts receivable | 493,205 | 474,790 |
| Lease receivables and investments in leases | 124,906 | 142,291 |
| Mortgage notes receivable held for sale | 25,739 | 54,429 |
| Securities maturing within one year | 449 | 402 |
| Construction projects in progress | 53,849 | 54,916 |
| Real estate for sale | *1 1,750,539 | *1 1,906,871 |
| Real estate for sale in process | *1 437,699 | *1 563,275 |
| Land for undeveloped | 3,984 | 1,119 |
| Merchandise, construction materials and others | 19,650 | 20,569 |
| Work in progress | 11,789 | 13,972 |
| Construction materials and supplies | 10,251 | 10,913 |
| Other current assets | 271,675 | 309,095 |
| Allowance for doubtful accounts | (3,789) | (3,380) |
| Total current assets | 3,650,081 | 3,882,464 |
| Fixed assets | | |
| Property, plant and equipment | | |
| Buildings and structures | 1,453,394 | 1,513,094 |
| Accumulated depreciation | (570,297) | (613,770) |
| Buildings and structures, net | *1 883,096 | *1 899,323 |
| Machinery and equipment | 170,835 | 193,306 |
| Accumulated depreciation | (110,536) | (118,155) |
| Machinery, equipment and vehicles, net | *1 60,298 | *1 75,151 |
| Tools, furniture and fixtures | 88,982 | 95,823 |
| Accumulated depreciation | (63,911) | (69,976) |
| Tools, furniture and fixtures, net | *1 25,070 | *1 25,846 |
| Land | *1 816,722 | *1 858,719 |
| Leased assets | 119,189 | 132,139 |
| Accumulated depreciation | (34,380) | (41,756) |
| Lease assets, net | 84,809 | 90,382 |
| Construction in progress | *1 120,057 | *1 174,107 |
| Other tangible assets | 22,743 | 23,954 |
| Accumulated depreciation | (4,769) | (6,132) |
| Other, net | 17,973 | 17,822 |
| Total property, plant and equipment | 2,008,029 | 2,141,352 |
| Intangible assets | | |
| Goodwill | 95,429 | 94,656 |
| Other intangible assets | *1 108,132 | *1 110,419 |
| Total intangible assets | 203,561 | 205,076 |

| | (Millions of yen) | |
|---|--|---|
| | Previous fiscal year (as of March 31, 2024) | Reporting fiscal year (as of March 31, 2025) |
| Investments and other assets | | |
| Investment securities | 224,638 | 220,868 |
| Long-term loans receivable | 5,134 | 9,209 |
| Assets for employees' retirement benefits | 39,115 | 127,449 |
| Lease deposits | 252,587 | 253,595 |
| Deferred tax assets | 111,804 | 104,069 |
| Other assets | 40,126 | 106,922 |
| Allowance for doubtful accounts | (1,357) | (1,684) |
| Total investments and other assets | 672,048 | 820,430 |
| Total fixed assets | 2,883,640 | 3,166,858 |
| Total assets | 6,533,721 | 7,049,323 |

(Millions of yen)

| | Previous fiscal year (as of March 31, 2024) | Reporting fiscal year (as of March 31, 2025) |
|--|--|---|
| Liabilities | | |
| Current liabilities | | |
| Trade notes and accounts payable | 361,313 | 353,710 |
| Short-term bank loans | 122,253 | 170,293 |
| Bonds | 100,000 | 75,000 |
| Loans from banks | 117,675 | 285,287 |
| Lease obligation | 9,105 | 11,563 |
| Accounts payable-other | 95,643 | 106,222 |
| Income taxes payable | 76,222 | 99,097 |
| Advances received | 103,529 | 128,665 |
| Advances received on construction projects in progress | 195,458 | 195,231 |
| Accrued bonuses | 64,991 | 69,176 |
| Provision for warranties for completed construction | 8,236 | 8,811 |
| Provision for loss on construction contracts | 7,291 | 18,914 |
| Asset retirement obligations | 4,394 | 4,953 |
| Other current liabilities | 265,285 | 306,907 |
| Total current liabilities | 1,531,400 | 1,833,834 |
| Long-term liabilities | | |
| Bonds | 759,000 | 744,000 |
| Loans from banks | 988,909 | 1,034,496 |
| Lease obligation | 107,236 | 112,189 |
| Lease deposits received | 303,547 | 301,383 |
| Deferred tax liabilities on land revaluation | 18,285 | 17,624 |
| Liabilities for employees' retirement benefits | 103,003 | 98,504 |
| Asset retirement obligations | 61,100 | 63,488 |
| Other long-term liabilities | 137,476 | 127,056 |
| Total long-term liabilities | 2,478,559 | 2,498,743 |
| Total liabilities | 4,009,959 | 4,332,577 |
| Net assets | | |
| Shareholders' equity | | |
| Common stock | 161,957 | 162,216 |
| Capital surplus | 301,318 | 299,395 |
| Retained earnings | 1,903,326 | 2,132,816 |
| Treasury stock | (88,320) | (188,335) |
| Total shareholders' equity | 2,278,281 | 2,406,094 |
| Accumulated other comprehensive income | | |
| Unrealized gain (loss) on securities | 55,342 | 45,848 |
| Deferred gain (loss) on hedging instruments | (1,916) | 2,315 |
| Land revaluation reserve | 10,234 | 10,799 |
| Foreign currency translation adjustments | 95,919 | 149,181 |
| Total accumulated other comprehensive income | 159,580 | 208,144 |
| Non-controlling interests | 85,900 | 102,507 |
| Total net assets | 2,523,762 | 2,716,745 |
| Total liabilities and net assets | 6,533,721 | 7,049,323 |

(2) Consolidated Statements of Income and Consolidated Statements of Comprehensive Income
(Consolidated Statements of Income)

| | (Millions of yen) | |
|--|---|--|
| | Previous fiscal year (From April 1, 2023 to March 31, 2024) | Reporting fiscal year (From April 1, 2024 to March 31, 2025) |
| Net sales | 5,202,919 | 5,434,819 |
| Cost of sales | 4,210,511 | 4,333,754 |
| Gross profit | 992,407 | 1,101,065 |
| Selling, general and administrative expenses | | |
| Sales commission | 22,741 | 23,104 |
| Advertising expenses | 28,473 | 27,805 |
| Promotion expenses | 4,551 | 3,857 |
| Provision of allowance for doubtful accounts | 2,306 | 1,685 |
| Directors' compensations | 4,524 | 4,582 |
| Employees' salaries and allowances | 207,992 | 220,124 |
| Provision for bonuses | 39,496 | 42,770 |
| Retirement benefit expenses | (1,647) | (33,675) |
| Legal welfare expenses | 30,782 | 31,870 |
| Stationery expenses | 27,250 | 30,723 |
| Correspondence and transportation expenses | 20,790 | 21,832 |
| Rents | 20,037 | 21,333 |
| Depreciation | 16,703 | 17,844 |
| Tax and dues | 45,205 | 47,098 |
| Other | 82,987 | 93,827 |
| Selling, general and administrative expenses | 552,197 | 554,785 |
| Operating income | 440,210 | 546,279 |
| Non-operating income | | |
| Interest income | 2,734 | 5,304 |
| Dividend income | 5,706 | 4,465 |
| Equity in earnings of affiliates | 2,411 | 1,676 |
| Insurance claim income | 1,438 | 2,159 |
| Gain on valuation of derivatives | 5,302 | 0 |
| Miscellaneous income | 13,489 | 13,762 |
| Total non-operating income | 31,083 | 27,369 |
| Non-operating expenses | | |
| Interest expense | 31,531 | 41,563 |
| Provision of allowance for doubtful accounts | 53 | — |
| Miscellaneous expenses | 12,159 | 16,100 |
| Total non-operating expenses | 43,745 | 57,663 |
| Ordinary income | 427,548 | 515,985 |
| Extraordinary income | | |
| Gain on sales of fixed assets | 7,249 | 2,520 |
| Gain on sales of investments in securities | 16,602 | 13,495 |
| Gain on sales of stocks of subsidiaries and affiliates | 23,189 | — |
| Gain on sales of investments in capital of subsidiaries and affiliates | — | 115 |
| Gain on step acquisitions | — | 739 |
| Gain on change in equity interest | 1,983 | — |
| Total extraordinary income | 49,025 | 16,870 |

(Millions of yen)

| | Previous fiscal year (From April 1, 2023 to March 31, 2024) | Reporting fiscal year (From April 1, 2024 to March 31, 2025) |
|---|---|--|
| Extraordinary losses | | |
| Loss on sales of fixed assets | 149 | 196 |
| Loss on disposal of fixed assets | 2,975 | 3,347 |
| Impairment loss | 10,826 | 38,859 |
| Loss on sales of investments in securities | 17 | 0 |
| Loss on revaluation of investments in securities | 1,423 | 661 |
| Loss on sales of stocks of subsidiaries and affiliates | 5,345 | 1,007 |
| Other | 0 | — |
| Total extraordinary losses | 20,738 | 44,073 |
| Profit before income taxes | 455,834 | 488,783 |
| Current | 132,317 | 156,116 |
| Deferred | 23,263 | 2,788 |
| Total income taxes | 155,581 | 158,905 |
| Profit | 300,253 | 329,877 |
| Profit (loss) attributable to non-controlling interests | 1,500 | 4,818 |
| Profit attributable to owners of the parent | 298,752 | 325,058 |

(Consolidated Statements of Comprehensive Income)

| | (Millions of yen) | |
|---|---|--|
| | Previous fiscal year (From April 1, 2023 to March 31, 2024) | Reporting fiscal year (From April 1, 2024 to March 31, 2025) |
| Profit | 300,253 | 329,877 |
| Other comprehensive income | | |
| Unrealized gain (loss) on securities | 640 | (9,515) |
| Deferred gain (loss) on hedging instruments | (1,798) | 4,231 |
| Land revaluation reserve | 37 | 631 |
| Foreign currency translation adjustments | 35,230 | 60,876 |
| Share of other comprehensive income (loss) of affiliates accounted for by the equity method | 343 | (1,122) |
| Total other comprehensive income | 34,452 | 55,101 |
| Comprehensive income | 334,706 | 384,979 |
| Total comprehensive income attributable to: | | |
| Owners of the parent | 329,043 | 373,689 |
| Non-controlling interests | 5,662 | 11,289 |

(3) Consolidated Statements of Changes in Net Assets

Previous fiscal year (From April 1, 2023 to March 31, 2024)

(Millions of yen)

| | Shareholders' equity | | | | |
|--|----------------------|-----------------|-------------------|----------------|----------------------------|
| | Capital stock | Capital surplus | Retained earnings | Treasury stock | Total shareholders' equity |
| Balance at beginning of the period | 161,845 | 303,741 | 1,710,582 | (20,327) | 2,155,842 |
| Changes of items during the period | | | | | |
| Issuance of new shares | 111 | 111 | — | — | 223 |
| Dividends from surplus | — | — | (87,520) | — | (87,520) |
| Net income attributable to owners of the parent | — | — | 298,752 | — | 298,752 |
| Change of scope of equity method | — | (926) | — | — | (926) |
| Reversal of revaluation reserve for land | — | — | (919) | — | (919) |
| Purchase of treasury stock | — | — | — | (87,171) | (87,171) |
| Disposal of treasury stock | — | 0 | — | 0 | 0 |
| Cancellation of treasury Stock | — | (1,608) | (17,569) | 19,177 | — |
| Net changes of items other than shareholders' equity | — | — | — | — | — |
| Total changes of items during the period | 111 | (2,423) | 192,743 | (67,993) | 122,439 |
| Balance at end of the period | 161,957 | 301,318 | 1,903,326 | (88,320) | 2,278,281 |

| | Accumulated other comprehensive income | | | | | Non-controlling shareholders' interests | Total net assets |
|--|---|------------------------------------|------------------------------|---|--|---|------------------|
| | Valuation difference on available-for-sale securities | Deferred gains or losses on hedges | Revaluation reserve for land | Foreign currency translation adjustment | Total accumulated other comprehensive income | | |
| Balance at beginning of the period | 54,701 | (118) | 9,277 | 64,508 | 128,369 | 104,701 | 2,388,914 |
| Changes of items during the period | | | | | | | |
| Issuance of new shares | — | — | — | — | — | — | 223 |
| Dividends from surplus | — | — | — | — | — | — | (87,520) |
| Net income attributable to owners of the parent | — | — | — | — | — | — | 298,752 |
| Change of scope of equity method | — | — | — | — | — | — | (926) |
| Reversal of revaluation reserve for land | — | — | — | — | — | — | (919) |
| Purchase of treasury stock | — | — | — | — | — | — | (87,171) |
| Disposal of treasury stock | — | — | — | — | — | — | 0 |
| Cancellation of treasury Stock | — | — | — | — | — | — | — |
| Net changes of items other than shareholders' equity | 640 | (1,798) | 956 | 31,410 | 31,210 | (18,801) | 12,408 |
| Total changes of items during the period | 640 | (1,798) | 956 | 31,410 | 31,210 | (18,801) | 134,847 |
| Balance at end of the period | 55,342 | (1,916) | 10,234 | 95,919 | 159,580 | 85,900 | 2,523,762 |

Reporting fiscal year (From April 1, 2024 to March 31, 2025)

(Millions of yen)

| | Shareholders' equity | | | | |
|--|----------------------|-----------------|-------------------|----------------|----------------------------|
| | Capital stock | Capital surplus | Retained earnings | Treasury stock | Total shareholders' equity |
| Balance at beginning of the period | 161,957 | 301,318 | 1,903,326 | (88,320) | 2,278,281 |
| Changes of items during the period | | | | | |
| Issuance of new shares | 259 | 259 | - | - | 519 |
| Dividends from surplus | - | - | (95,635) | - | (95,635) |
| Net income attributable to owners of the parent | - | - | 325,058 | - | 325,058 |
| Change of scope of equity method | - | (2,182) | - | - | (2,182) |
| Reversal of revaluation reserve for land | - | - | 66 | - | 66 |
| Purchase of treasury stock | - | - | - | (100,015) | (100,015) |
| Disposal of treasury stock | - | - | (0) | 1 | 1 |
| Net changes of items other than shareholders' equity | - | - | - | - | - |
| Total changes of items during the period | 259 | (1,923) | 229,490 | (100,014) | 127,812 |
| Balance at end of the period | 162,216 | 299,395 | 2,132,816 | (188,335) | 2,406,094 |

| | Accumulated other comprehensive income | | | | | Non-controlling shareholders' interests | Total net assets |
|--|---|------------------------------------|------------------------------|---|--|---|------------------|
| | Valuation difference on available-for-sale securities | Deferred gains or losses on hedges | Revaluation reserve for land | Foreign currency translation adjustment | Total accumulated other comprehensive income | | |
| Balance at beginning of the period | 55,342 | (1,916) | 10,234 | 95,919 | 159,580 | 85,900 | 2,523,762 |
| Changes of items during the period | | | | | | | |
| Issuance of new shares | - | - | - | - | - | - | 519 |
| Dividends from surplus | - | - | - | - | - | - | (95,635) |
| Net income attributable to owners of the parent | - | - | - | - | - | - | 325,058 |
| Change of scope of equity method | - | - | - | - | - | - | (2,182) |
| Reversal of revaluation reserve for land | - | - | - | - | - | - | 66 |
| Purchase of treasury stock | - | - | - | - | - | - | (100,015) |
| Disposal of treasury stock | - | - | - | - | - | - | 1 |
| Net changes of items other than shareholders' equity | (9,494) | 4,231 | 564 | 53,261 | 48,564 | 16,607 | 65,171 |
| Total changes of items during the period | (9,494) | 4,231 | 564 | 53,261 | 48,564 | 16,607 | 192,983 |
| Balance at end of the period | 45,848 | 2,315 | 10,799 | 149,181 | 208,144 | 102,507 | 2,716,745 |

(4) Consolidated Statements of Cash Flows

| | (Millions of yen) | |
|--|---|--|
| | Previous fiscal year (From April 1, 2023 to March 31, 2024) | Reporting fiscal year (From April 1, 2024 to March 31, 2025) |
| Net cash provided by (used in) operating activities | | |
| Profit before income taxes | 455,834 | 488,783 |
| Depreciation | 117,204 | 131,786 |
| Increase (decrease) in net assets and liabilities for employees' retirement benefits | (41,198) | (93,277) |
| Interest and dividend income | (8,441) | (9,770) |
| Interest expense | 31,531 | 41,563 |
| Equity in losses (earnings) of affiliates | (2,411) | (1,676) |
| Net loss (gain) on sales and disposal of property, plant and equipment | (4,124) | 1,023 |
| Impairment loss | 10,826 | 38,859 |
| Loss (gain) on revaluation of investments in securities | 1,423 | 661 |
| Decrease (increase) in trade receivables | (40,642) | 23,463 |
| Decrease (increase) in inventories | (101,370) | (92,285) |
| Increase (decrease) in advances received | (39,469) | 20,201 |
| Increase (decrease) in advances received on construction projects in progress | 11,275 | (1,827) |
| Increase (decrease) in trade payables | (22,247) | (14,943) |
| Other | 63,631 | 48,145 |
| Subtotal | 431,821 | 580,706 |
| Interest and dividends received | 11,502 | 10,164 |
| Interest paid | (29,374) | (40,168) |
| Income taxes paid | (111,655) | (130,141) |
| Net cash provided by (used in) operating activities | 302,294 | 420,561 |
| Net cash provided by (used in) investing activities | | |
| Purchases of property, plant and equipment and intangible assets | (356,048) | (381,786) |
| Proceeds from sales of property, plant and equipment | 12,670 | 9,694 |
| Purchases of investment securities | (11,213) | (17,815) |
| Proceeds from sales and redemption of investment securities | 43,747 | 20,742 |
| Purchase of investments in subsidiaries resulting in change in scope of consolidation | (14,950) | (32,227) |
| Proceeds from acquisition of investments in subsidiaries resulting in change in scope of consolidation | — | 98 |
| Payments for sales of investments in subsidiaries resulting in change in scope of consolidation | (28,108) | (386) |
| Proceeds from sales of investments in subsidiaries resulting in change in scope of consolidation | 45,241 | 2,500 |
| Payments for acquisition of business | — | (15,531) |
| Proceeds from collection of leasehold and guarantee deposits | 18,965 | 22,754 |
| Payments of leasehold and guarantee deposits | (18,048) | (19,475) |
| Other | (2,674) | (81,938) |
| Net cash provided by (used in) investing activities | (310,419) | (493,370) |

(Millions of yen)

| | Previous fiscal year (From April 1, 2023 to March 31, 2024) | Reporting fiscal year (From April 1, 2024 to March 31, 2025) |
|--|---|--|
| Net cash provided by (used in) financing activities | | |
| Net increase (decrease) in short-term bank loans | 9,305 | 44,576 |
| Proceeds from long-term debt – Loans from banks | 390,513 | 530,283 |
| Repayments of long-term debt – Loans from banks | (354,719) | (373,850) |
| Proceeds from issuance of bonds | 300,000 | 60,000 |
| Redemption of bonds | (50,000) | (100,000) |
| Repayments of finance lease obligations | (9,168) | (10,747) |
| Proceeds from share issuance to non-controlling shareholders | 4,616 | 12,280 |
| Purchase of treasury stock | (87,171) | (100,015) |
| Proceeds from disposal of treasury stock | 0 | 1 |
| Dividends paid | (87,520) | (95,635) |
| Dividends paid to non-controlling shareholders | (2,131) | (4,204) |
| Purchase of investments in subsidiaries that do not result in change in scope of consolidation | (1,440) | (3,409) |
| Other | (14,884) | (3,961) |
| Net cash provided by (used in) financing activities | 97,399 | (44,682) |
| Effect of exchange rate changes on cash and cash equivalents | 4,144 | 4,873 |
| Net increase (decrease) in cash and cash equivalents | 93,418 | (112,617) |
| Cash and cash equivalents at the beginning of the year | 346,154 | 439,572 |
| Cash and cash equivalents at the end of the year | 439,572 | 326,954 |

(5) Notes to Consolidated Financial Statements

Notes on Premise of Going Concern

No items to report.

Changes in Accounting Policies

Application of the Accounting Standard for Current Income Taxes and others

The Company has been applying the Accounting Standard for Current Income Taxes (ASBJ Statement No. 27, October 28, 2022, hereinafter referred to as the “Revised Accounting Standard 2022”) and others since the beginning of the current consolidated accounting period.

With respect to the revision regarding the accounting categories of income taxes (taxation on other comprehensive income), the transitional treatment stipulated in the proviso of Paragraph 20-3 of the Revised Accounting Standard 2022 and the proviso of Paragraph 65-2(2) of the “Guidance on Accounting Standard for Tax Effect Accounting” (ASBJ Guidance No. 28, October 28, 2022, hereinafter referred to as the “Revised Guidance 2022”) are followed. This has no impact on the Consolidated Financial Statements for the current fiscal year.

In addition, with respect to the revision relating to the recording of deferral of gains/losses on the sale of shares of subsidiaries between consolidated companies for tax purposes in the consolidated financial statements, the Revised Guidance 2022 have been applied since the beginning of the current consolidated accounting period.

The accounting standard has not been applied retroactively due to the minor and insignificant impact of the changes.

Change to the method for converting revenues and expenses of overseas subsidiaries

The Company converted revenues and expenses of its overseas subsidiaries from foreign currencies into yen using the spot exchange rate on the balance sheet date. Since the beginning of the current consolidated accounting period, the Company has been converting revenues and expenses into yen using the average exchange rate for the period.

The Group’s overseas operations, particularly those in the U.S., are expanding, and sales and earnings at overseas subsidiaries are expected to have a greater impact. The change in the conversion method is intended to reduce the influence of short-term exchange rate fluctuations on profit and loss for a particular period and to enable the consolidated financial statements to more appropriately represent the results of overseas subsidiaries throughout the entire consolidated fiscal year.

The accounting standard has not been applied retroactively due to the minor and insignificant impact of the changes.

Notes on Consolidated Balance Sheet

*1 Change of the holding purpose of Real estate for sale, etc. and Fixed assets

Due to the change in the holding purpose, real estate for investment recorded under “Property, plant and equipment” and “Land” of Fixed assets were reclassified to “Real estate for sale” and others of Current assets. The amounts are as follows:

| | | (Millions of yen) |
|--|--|---|
| | Previous fiscal year (As of March 31, 2024) | Reporting fiscal year (As of March 31, 2025) |
| | 203,934 | 89,818 |

Segment Information

a. Segment Information

1. Outline of reportable business segments

The reportable business segments of the Group consist of those for which separate financial information is available within the Group's structural units. Segments are also subject to regular reviews as the management determines the allocation of management resources and assesses the business performance.

The Group engages in a comprehensive business across a broad range of fields, including the construction of residential housing and commercial buildings. The Group established seven business segments, set up a comprehensive strategy for each business segment and operates to enhance competitiveness with prompt decision-making and sophisticated expertise, integrating its value chain and sharing its customer base.

Accordingly, our business segments consist of different products and services, based on their business domains. Excluding the Other Businesses segment, there are six reportable business segments as core business domains: Single-Family Houses Business segment, Rental Housing Business segment, Condominiums Business segment, Commercial Facilities Business segment, Logistics, Business & Corporate Facilities Business segment, and Environment and Energy Business segment.

In the Single-Family Houses Business segment, we engage in construction by order of single-family houses and the sale of a package of new house and land. In the Rental Housing Business segment, the Group conducts rental housing development, construction, management, operation, and real estate agency services. In the Condominium Business segment, we develop, sell, and manage condominiums. The Commercial Facilities Business segment develops, builds, manages, and operates commercial facilities. The Logistics, Business & Corporate Facilities Business segment develops, constructs, manages, and operates logistics, manufacturing, medical and nursing-care, and other facilities. In the Environment and Energy Business segment, we are engaged in the development and construction of renewable energy power plants, renewable energy generation, and electricity retailing.

2. Method of calculating sales and operating income, assets and others by reportable business segment

The accounting method applied to business segments reported herein, and the monetary amounts shown, are based on the accounting standard used for the preparation of consolidated financial statements.

The reported segment income figures at the operating income stage. Inter-segment income and transfers are based on the prevailing market price.

3. Sales and operating income, assets and others by reportable business segment

Previous fiscal year (From April 1, 2023 to March 31, 2024)

(Millions of yen)

| | Reportable Business Segments | | | | | | |
|--|------------------------------|----------------|--------------|-----------------------|--|------------------------|-----------|
| | Single-Family Houses | Rental Housing | Condominiums | Commercial Facilities | Logistics, Business & Corporate Facilities | Environment and Energy | Total |
| Sales | | | | | | | |
| (1) Sales to customers | 944,461 | 1,248,673 | 432,969 | 1,175,715 | 1,259,239 | 101,746 | 5,162,806 |
| (2) Inter-segment sales or transfers | 6,622 | 1,614 | 8,898 | 5,845 | 35,215 | 37,694 | 95,891 |
| Total | 951,083 | 1,250,288 | 441,867 | 1,181,561 | 1,294,455 | 139,441 | 5,258,697 |
| Operating income | 35,164 | 115,791 | 37,372 | 143,630 | 123,244 | 9,131 | 464,335 |
| Assets | 983,493 | 769,308 | 547,970 | 1,704,237 | 1,925,779 | 86,632 | 6,017,420 |
| Others | | | | | | | |
| Depreciation | 10,479 | 18,105 | 3,274 | 55,201 | 23,957 | 3,139 | 114,157 |
| Investment in equity method affiliates | 1,330 | 74 | 19,816 | 13 | 21,334 | 2,267 | 44,836 |
| Net increase in property, plant and equipment, and intangible assets | 9,028 | 48,128 | 4,960 | 125,889 | 153,188 | 2,351 | 343,546 |

| | Other Businesses (Note: 1) | Subtotal | Adjustment (Note: 2) | Amounts on the consolidated financial statements |
|--|----------------------------|-----------|----------------------|--|
| Sales | | | | |
| (1) Sales to customers | 40,112 | 5,202,919 | — | 5,202,919 |
| (2) Inter-segment sales or transfers | 27,930 | 123,821 | (123,821) | — |
| Total | 68,043 | 5,326,740 | (123,821) | 5,202,919 |
| Operating income | 2,450 | 466,786 | (26,575) | 440,210 |
| Assets | 133,976 | 6,151,397 | 382,324 | 6,533,721 |
| Others | | | | |
| Depreciation | 1,197 | 115,355 | 1,849 | 117,204 |
| Investment in equity method affiliates | 3,981 | 48,817 | (10) | 48,807 |
| Net increase in property, plant and equipment, and intangible assets | 7,606 | 351,152 | 4,628 | 355,780 |

Notes: 1. Other Businesses include financial business and others.

2. Adjustment:

- (1) -26,575 million yen in adjustments to operating income by business segment includes -1,359 million yen in elimination within business segments, 822 million yen in amortization of goodwill and others, and -26,038 million yen in corporate expenses not allocated to each business segment. Corporate expenses mainly consist of general and administrative expenses and experiment and research expenses not attributable to reportable business segments.
- (2) 382,324 million yen in adjustments to assets by business segment include -32,156 million yen in elimination within business segments, and 414,480 million yen in the Group assets. Group assets mainly consist of the Company's surplus funds (cash and deposits), the Company's long-term investment funds (investment securities), and the assets associated with Administration Headquarters of the Company.
- (3) 1,849 million yen in adjustments to depreciation by business segment includes -499 million yen in elimination within business segments, and 2,348 million yen in the depreciation attributable to Group assets.
- (4) -10 million yen in adjustments to investment in equity method affiliates represent elimination within business segments.
- (5) 4,628 million yen in adjustments to net increase in property, plant and equipment, and intangible assets by business segment includes -718 million yen in elimination within business segments, and 5,346 million yen in Headquarters' capital investment of the Company, such as properties and equipment.

3. Operating income by business segment is adjusted to correspond to operating income in the consolidated statements of income.

Reporting fiscal year (From April 1, 2024 to March 31, 2025)

(Millions of yen)

| | Reportable Business Segments | | | | | | |
|--|------------------------------|----------------|--------------|-----------------------|--|------------------------|-----------|
| | Single-Family Houses | Rental Housing | Condominiums | Commercial Facilities | Logistics, Business & Corporate Facilities | Environment and Energy | Total |
| Sales | | | | | | | |
| (1) Sales to customers | 1,135,306 | 1,373,970 | 260,791 | 1,221,417 | 1,332,175 | 85,958 | 5,409,619 |
| (2) Inter-segment sales or transfers | 9,198 | 2,118 | 8,635 | 5,728 | 37,555 | 45,222 | 108,458 |
| Total | 1,144,505 | 1,376,089 | 269,427 | 1,227,145 | 1,369,730 | 131,180 | 5,518,078 |
| Operating income | 69,826 | 129,960 | 10,908 | 145,928 | 159,655 | 12,420 | 528,700 |
| Assets | 1,347,127 | 951,410 | 555,090 | 1,808,698 | 1,947,520 | 84,319 | 6,694,166 |
| Others | | | | | | | |
| Depreciation | 11,858 | 21,763 | 3,322 | 62,134 | 26,541 | 3,088 | 128,708 |
| Investment in equity method affiliates | 1,592 | 69,759 | 18,630 | 2,960 | 22,679 | 1,909 | 117,531 |
| Net increase in property, plant and equipment, and intangible assets | 13,686 | 48,709 | 8,236 | 119,878 | 209,197 | 4,199 | 403,907 |

| | Other Businesses (Note: 1) | Subtotal | Adjustment (Note: 2) | Amounts on the consolidated financial statements |
|--|----------------------------|-----------|----------------------|--|
| Sales | | | | |
| (1) Sales to customers | 25,200 | 5,434,819 | — | 5,434,819 |
| (2) Inter-segment sales or transfers | 25,718 | 134,177 | (134,177) | — |
| Total | 50,918 | 5,568,997 | (134,177) | 5,434,819 |
| Operating income | 2,840 | 531,541 | 14,738 | 546,279 |
| Assets | 160,070 | 6,854,236 | 195,086 | 7,049,323 |
| Others | | | | |
| Depreciation | 1,002 | 129,711 | 2,075 | 131,786 |
| Investment in equity method affiliates | 4,089 | 121,621 | (24) | 121,596 |
| Net increase in property, plant and equipment, and intangible assets | 6,804 | 410,711 | 5,831 | 416,543 |

Notes: 1. Other Businesses include financial business and others.

2. Adjustment:

- (1) 14,738 million yen in adjustments to operating income by business segment includes -5,759 million yen in elimination within business segments, 699 million yen in amortization of goodwill and others, and 19,798 million yen in corporate expenses not allocated to each business segment. Corporate expenses mainly consist of amortization of actuarial differences on retirement benefits (a decrease in operating expenses), general and administrative expenses and experiment and research expenses not attributable to reportable business segments.
- (2) 195,086 million yen in adjustments to assets by business segment include -53,749 million yen in elimination within business segments, and 248,836 million yen in the Group assets. Group assets mainly consist of the Company's surplus funds (cash and deposits), the Company's long-term investment funds (investment securities), and the assets associated with Administration Headquarters of the Company.
- (3) 2,075 million yen in adjustments to depreciation by business segment includes -496 million yen in elimination within business segments, and 2,571 million yen in the depreciation attributable to Group assets.
- (4) -24 million yen in adjustments to investment in equity method affiliates represent elimination within business segments.
- (5) 5,831 million yen in adjustments to net increase in property, plant and equipment, and intangible assets by business segment includes -2,201 million yen in elimination within business segments, and 8,033 million yen in Headquarters' capital investment of the Company, such as properties and equipment.

3. Operating income by business segment is adjusted to correspond to operating income in the consolidated statements of income.

b. Information regarding impairment loss on noncurrent assets, by reportable business segment

Previous fiscal year (from April 1, 2023 to March 31, 2024)

(Millions of yen)

| | Single-Family Houses | Rental Housing | Condo-miniums | Commercial Facilities | Logistics, Business & Corporate Facilities | Environment and Energy | Other Businesses (*) | Eliminations/ Corporate | Total |
|-----------------|----------------------|----------------|---------------|-----------------------|--|------------------------|----------------------|-------------------------|--------|
| Impairment loss | 58 | 73 | 32 | 7,959 | 359 | 9 | 2,334 | — | 10,826 |

(*) Amounts are welfare services business, among others.

Reporting fiscal year (from April 1, 2024 to March 31, 2025)

(Millions of yen)

| | Single-Family Houses | Rental Housing | Condo-miniums | Commercial Facilities | Logistics, Business & Corporate Facilities | Environment and Energy | Other Businesses (*) | Eliminations/ Corporate | Total |
|-----------------|----------------------|----------------|---------------|-----------------------|--|------------------------|----------------------|-------------------------|--------|
| Impairment loss | 13 | 2,766 | 419 | 20,146 | 3,372 | 3 | 12,137 | — | 38,859 |

(*) Amounts are electric power generation business, among others.

c. Information regarding amortization of goodwill, and unamortized balances of goodwill, by reportable business segment

Previous fiscal year (from April 1, 2023 to March 31, 2024)

(Millions of yen)

| | Single-Family Houses | Rental Housing | Condo-miniums | Commercial Facilities | Logistics, Business & Corporate Facilities | Environment and Energy | Other Businesses (*) | Eliminations/ Corporate | Total |
|---|----------------------|----------------|---------------|-----------------------|--|------------------------|----------------------|-------------------------|--------|
| Amortization of goodwill | 3,491 | 788 | 1,013 | 994 | 3,135 | (490) | 757 | — | 9,691 |
| Fiscal year-end unamortized balance of goodwill | 29,552 | 13,123 | 5,861 | 6,027 | 34,096 | (1,683) | 8,450 | — | 95,429 |

(*) Amounts are electric power generation business, among others.

Reporting fiscal year (from April 1, 2024 to March 31, 2025)

(Millions of yen)

| | Single-Family Houses | Rental Housing | Condo-miniums | Commercial Facilities | Logistics, Business & Corporate Facilities | Environment and Energy | Other Businesses (*) | Eliminations/ Corporate | Total |
|---|----------------------|----------------|---------------|-----------------------|--|------------------------|----------------------|-------------------------|--------|
| Amortization of goodwill | 2,757 | 821 | 1,075 | 961 | 3,041 | (490) | 431 | — | 8,598 |
| Fiscal year-end unamortized balance of goodwill | 38,980 | 12,916 | 9,539 | 5,260 | 29,171 | (1,192) | (19) | — | 94,656 |

(*) Amounts are electric power generation business, among others.

d. Information regarding gain on negative goodwill, by reportable business segment

Previous fiscal year (from April 1, 2023 to March 31, 2024)

No items to report.

Reporting fiscal year (from April 1, 2024 to March 31, 2025)

No items to report.

Per Share Information

| | Previous fiscal year (From April 1, 2023 to March 31, 2024) | Reporting fiscal year (From April 1, 2024 to March 31, 2025) |
|----------------------------|--|---|
| Net assets per share | 3,810.21 yen | 4,226.17 yen |
| Basic net income per share | 457.16 yen | 514.00 yen |

Notes: 1. Diluted net income per share is not presented because there are no dilutive potential shares.

2. The basis of calculating for basic net income per share is as follows:

| | Previous fiscal year (From April 1, 2023 to March 31, 2024) | Reporting fiscal year (From April 1, 2024 to March 31, 2025) |
|--|---|---|
| Basic net income per share | | |
| Net income attributable to the parent (millions of yen) | 298,752 | 325,058 |
| Amount not belonging to general shareholders (millions of yen) | — | — |
| Basic net income attributable to owners of the parent related to common stock (millions of yen) | 298,752 | 325,058 |
| Average amount of common stock during the year (thousands of shares) | 653,501 | 632,409 |
| Summary of potential shares not included in the calculation of diluted net income per share due to the absence of dilutive effects | Euro-Yen Convertible Bonds with Stock Acquisition Rights due 2029 (100 billion yen par value, 10,000 stock acquisition right) and Euro-Yen Convertible Bonds with Stock Acquisition Rights due 2030 (100 billion yen par value, 10,000 stock acquisition right) | |

Significant Subsequent Events

No items to report.

Disclaimer:

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