

August 25, 2022

(Revision of Numerical Data) Partial Revision of Financial Highlights for FY2022 1Q

Daiwa House Industry Co., Ltd.
IR Department

Daiwa House Industry Co., Ltd. hereby announces the following certain necessary revisions in "Financial Highlights for FY2022 1Q" announced on August 9, 2022.

In addition, the document currently available on the website has already been replaced.

The details are as indicated below.

1. Revision details

Page	Details		
P. 25	<table><tr><td>Single-Family Houses Business (1) -Average sales and area per unit of Single-Family Houses (Domestic) Houses in housing development projects for FY2022 1Q</td><td>(Before revision) Sales ¥21.8 Million Area 89.8 m² ↓ (After revision) Sales ¥25.6 Million Area 105.0 m²</td></tr></table>	Single-Family Houses Business (1) -Average sales and area per unit of Single-Family Houses (Domestic) Houses in housing development projects for FY2022 1Q	(Before revision) Sales ¥21.8 Million Area 89.8 m ² ↓ (After revision) Sales ¥25.6 Million Area 105.0 m²
Single-Family Houses Business (1) -Average sales and area per unit of Single-Family Houses (Domestic) Houses in housing development projects for FY2022 1Q	(Before revision) Sales ¥21.8 Million Area 89.8 m ² ↓ (After revision) Sales ¥25.6 Million Area 105.0 m²		

Revised portions of numerical data are indicated by underlining on the next page.

2. Reasons for the revision

We noticed mistakes of description in the numerical data after publication, and corrected said mistakes.

End

Single-Family Houses Business (1)

戸建住宅事業 (1)

- Net sales and operating income increased due to strong overseas business.
 - <Domestic> Strengthened customer value proposals tailored to each lifestyle and promoted ZEH sales in line with our carbon neutral strategy.
 - <Overseas> Steady growth due to capturing demand for single-family houses for rent etc.
- 海外事業のけん引により増収増益。
 - 〈国内〉ライフスタイルに合わせた顧客価値提案や、カーボンニュートラル戦略の一環としてZEH販売を推進。
 - 〈海外〉賃貸戸建住宅の需要なども取り込み堅調に推移。

	FY2021 1Q 2021 / 6月期		FY2022 1Q 2022 / 6月期	
	Results 実績	Results 実績	YOY 前年比	
(¥ 100 Million/億円)				
Net sales 売上高	1,457	1,734	276	
Gross margin ratio 売上総利益率	23.4%	21.1%	-2.3pt	
Operating income 営業利益	32	41	9	
OP margin 営業利益率	2.2%	2.4%	+0.2pt	

	FY2021 2022 / 3月期		FY2022 2023 / 3月期	
	Results 実績	Forecasts 計画	YOY 前年比	
Net sales 売上高	7,848	8,900	1,051	
Gross margin ratio 売上総利益率	21.0%	22.0%	+1.0pt	
Operating income 営業利益	383	500	116	
OP margin 営業利益率	4.9%	5.6%	+0.7pt	

No change in business performance forecasts released in May 2022.
2022年5月に公表した計画から変更はありません。

- Average sales and area per unit of Single-Family Houses (Domestic)
戸建住宅 1戸当たりの平均売上金額と平均売上面積 (国内)

	FY2021 1Q 2021 / 6月期		FY2021 2022 / 3月期		FY2022 1Q 2022 / 6月期	
	Sales 売上	Area 面積	Sales 売上	Area 面積	Sales 売上	Area 面積
(¥ Million / 百万円)						
Custom-built houses 戸建住宅 (請負)	42.2	141.6㎡	41.0	138.4㎡	44.2	142.7㎡
Houses in housing development projects 分譲住宅 (建売)	24.7	106.2㎡	24.2	105.0㎡	25.6	105.0㎡

- Ratio of ZEH (incl. custom-built and dev. projects)
ZEH率 (請負と建売を含む)

FY2021 2022 / 3月期	FY2022 1Q 2022 / 6月期
53%	68%

※The ratio only incl. custom-built in FY2021 is 63%
請負のみの2022年3月期実績は63%

※ZEH : net Zero Energy House